

EUROPORT ROMANIA

maritime networking event

10-12 May 2016

IDU Hall, Constanța



MEET THE BLACK SEA
MARITIME & OFFSHORE
INDUSTRY

From 10-12 May 2016, Europort Romania will again open its doors in the IDU Hall in Constanța. Over the years Europort Romania has gained the position of leading maritime meeting place in Romania. Here you will meet the management of shipyards, sea and river ship owners, marine equipment trading companies, port managements, salvage companies, naval authorities and marine designers; from Romania as well as from other surrounding Black Sea countries.



Seizing opportunities in Europe's number 1 shipbuilding region

According to the SEA Europe Shipbuilding Market Monitoring Report (as per Q3-2014) Romanian shipyards rank 1st in Europe in terms of order books, new orders as well as in completions. The Romanian order book volume, calculated in 1000GT, accounts for 25% of the total European order book. Romanian new orders, also calculated in 1000GT, account for 19% of Europe's total new orders.

Romania counts 9 large shipyards in which European and Asian conglomerates have invested heavily.

These yards are involved in new buildings, repair and maintenance of all types of ships including bulk carriers, tankers, container vessels, multipurpose ships, inland navigation vessels, tugboats, freighters, patrol boats, LPG carriers, supply vessels, navy ships and dredgers. Some of the yards are also involved in the mega yacht sector.

With most of the maritime equipment being imported, Romania offers great opportunities for international suppliers with technological expertise in the field of propulsion, electronics, automation, communication, hydraulics, deck and safety equipment, auxiliary systems and maritime services.

In the heart of the industry

Europort Romania is held in Constanța, the most important sea- and river port in Romania and the largest port in the Black Sea area. The city is located at the crossroads of trade routes linking Central and Eastern Europe with the Transcaucasia and Central Asia. It connects the Black Sea with her sister port Rotterdam via the Rhine-Main-Danube corridor which is of strategic importance for further development of inland navigation in Europe. Some major shipyards are located nearby and the city can easily be visited by ship owners from Bulgaria. Hence, Constanța is the perfect location for hosting Europort Romania.

Visitor profile

Europort Romania is attended by management, technical, purchasing, engineering and operational departments from: shipyards, sea- and river going ship owners, offshore ship owners, ship brokers, trading companies, salvage companies, navy authorities, port managers and marine designers.

Presentation and tour of Santierul Naval Constanța SA

Santierul Naval Constanța SA (SNC), located on the Black Sea coast, is ranked among the largest new building & ship repair yards in Europe. SNC has built a reputation in the last years for building Handymax/MR product & chemical tankers. In the last years SNC has approached a new market segment for off-shore support vessels of various types and sizes. In the

repair sector about 100 large and medium sized vessels are being repaired at their facility. Exhibitors in Europort Romania are offered the opportunity to have a meeting with the SNC management and visit the yard's facilities in Constanța.

ANCONAV members meeting

As is tradition the Romanian Shipbuilders Association ANCONAV will organise a special member meeting during Europort Romania which allows them to strengthen relationships with participating companies in Europort Romania. Mr. Florin Spataru, President of ANCONAV says: "We have been supporting Europort Romania since its first edition. It has proved to be a valuable meeting place for Romanian shipbuilders to meet and discuss with both national and international suppliers."

Exclusive set-up

Europort Romania is known for being a compact yet very effective maritime networking event. It is because of this reason that most of the former participants have become "regulars". The exclusive set-up offers space for a maximum of 40 participants who will benefit from ready to use stands, catering packages, a shipyard visit, buyers meetings and a series of social networking opportunities. The perfect ingredients for establishing good contacts. Stand out from the crowd and make sure to reserve your participation timely!



'All-in' formula: simple and effective!

For Europort Romania complete participation packages have been composed, making your participation simple and effective.

Package A

9 m ²	€ 5,050,-
12 m ²	€ 5,850,-
18 m ²	€ 7,450,-

Prices are excl. VAT and based on 1 person.
Additional stand crew € 925,- each.

Including:

- stand space, shell scheme, carpet, spots, electricity
- 5 hotel nights incl. breakfast in 4-star hotel
- lunch during construction and exhibition days (mon/tue/wed/thu)
- 1 dinner, 1 BBQ, 1 networking reception
- shipyard visit
- transfer from Bucharest airport to hotel and return

Package B

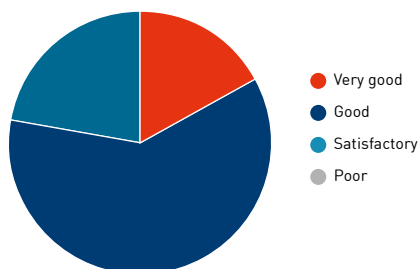
9 m ²	€ 4,350,-
12 m ²	€ 5,150,-
18 m ²	€ 6,750,-

Prices are excl. VAT and based on 1 person.
Additional stand crew: € 315,- each.

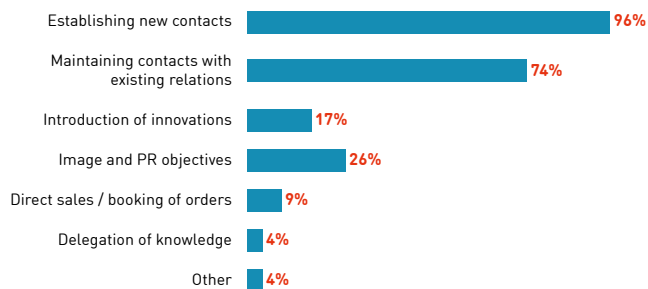
Including:

- stand space, shell scheme, carpet, spots, electricity
- lunch during construction and exhibition days (mon/tue/wed/thu)
- 1 dinner, 1 BBQ, 1 networking reception
- shipyard visit

Visitors quality according to exhibitors



Exhibitors objectives for participation



10 REASONS TO JOIN

- Romanian shipyard order books rank 1st in Europe
- The leading maritime meeting place in Romania
- Exclusive set-up to guarantee high quality networking
- Growing visitors attendance from neighbouring countries
- Major shipyards in vicinity with a need for international equipment
- Increasing offshore activities in Romania and Black Sea region
- Strategic location between Europe and Central Asia
- Simple and effective participation through 'all in' packages
- Complete program including buyers meetings, shipyard visit and social gatherings
- Full support from the Romanian Shipbuilders Association ANCONAV

Opening hours

Tuesday	10 May 12.00 – 17.00 hours
Wednesday	11 May 10.00 – 17.00 hours
Thursday	12 May 10.00 – 15.00 hours

Location

IDU Hall, Mamaia, Constanța

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Supported by:



**Dutch Embassy
Bucharest**

- ANCONAV -

Organised by:

